



**BUSINESS  
SERVICES  
RESOURCE  
CATALOG**

VOLUME II, ISSUE 2

OCTOBER 30, 2012

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- A large, light orange map of California is positioned on the left side of the page. It has a darker orange outline and a small white circle in the central region.
- > **Grants**
  - > **Tax Credits**
  - > **Rebates & Reimbursements**
  - > **Financing**
  - > **Other Funding**
  - > **Other Services**

**Disclaimer:** This document contains a snap shot of business resource information available of the date on the cover. The State Board will update the Business Services Resource Catalog every six months. For the most current information, please contact the individual agencies or departments listed.

While some of the listed resources have expiration dates that may have passed, the intent is to build awareness of programs available over the past year so that regional teams and/or business can be aware of resources and look for them in the future.

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[WWW.CWIB.CA.GOV](http://WWW.CWIB.CA.GOV)

# GRANTS

**Program/  
Funding:** [Air Quality Improvement Program \(AQIP\): Hybrid and Zero Emission Truck and Bus Voucher Incentive Project \(HVIP\)](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Transportation & Logistics, Automotive



**Description:**

The Hybrid Truck and Bus Voucher Incentive Project (HVIP), accelerates California deployment of new hybrid and zero-emission trucks and buses. The program has \$18 million in funds as of October 2012. ARB has teamed with CALSTART to implement this streamlined, first-come, first-serve program. The HVIP Implementation Manual defines the roles and responsibilities of ARB, CALSTART, vehicle dealers, and vehicle purchasers in project implementation. ARB must approve hybrid truck and bus models for them to become eligible for the program.

**Funds Available:** \$18M as of October 2012.      **Max Per Applicant:** 100-200 Vehicles

**Eligible Applicants:**

Buyers of hybrid and zero-emission trucks or buses

**Due Date:** On-going and contingent on funding availability

**Contact:** Joe Calavita  
(916) 445-4586  
[jcalavita@arb.ca.gov](mailto:jcalavita@arb.ca.gov)

**Program/  
Funding:** [Air Quality Improvement Program \(AQIP\): AB 118  
Advanced Technology Demonstration Projects](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Transportation & Logistics, Automotive

**Description:**

The purpose of the Advanced Technology Demonstration Projects is to help accelerate the next generation of advanced technology vehicles, equipment, or emission controls which are not yet commercialized. Local air districts and other public agencies would be eligible to apply for these projects to demonstrate promising technologies to reduce emissions in their regions. This project was approved for up to \$9 million in the FY 2010-11 AQIP Funding Plan.

<b>Funds Available:</b>	\$9 million	<b>Max Per Applicant:</b>	\$800,000 for locomotive after treatment and \$1 million for marine hybridization
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**Eligible Applicants:**

Air districts and other public agencies

**Due Date:** On-going and contingent on funding availability

**Contact:** Andrew Panson  
(916) 323-2881  
[apanson@arb.ca.gov](mailto:apanson@arb.ca.gov)

**Program/  
Funding:** [Carl Moyer Memorial Air Quality Standards  
Attainment Program](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Transportation & Logistics, Construction & Facilities,  
Financial Services, Automotive

**Description:**

Grants provided for cleaner than required engines, equipment and other sources of pollution that address early or extra emission reductions. Grants range from less than \$5,000 to over \$1 million, depending on the type of equipment and emissions reduced. Funding is limited by a cost-effectiveness cap of \$17,080 per ton of pollutant emissions reduced.

<b>Funds Available:</b>	Up to \$90 million	<b>Max Per Applicant:</b>	\$5,000 to over \$1 million
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**Eligible Applicants:**

Public and private owners of heavy-duty diesel and certain large spark emission equipment. Eligible categories include on-road trucks, off-road mobile and portable equipment, marine vessels, locomotives, forklifts and stationary agricultural equipment.

**Due Date:** Contact local air pollution control district for information on application deadlines.

**Contact:** David Salardino  
(626) 575-6679  
[dsalardi@arb.ca.gov](mailto:dsalardi@arb.ca.gov)

**Program/  
Funding:** [Air Quality Improvement Program \(AQIP\):  
Clean Rebate Project](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Transportation & Logistics, Automotive

**Description:**

The Clean Rebate Project is intended to encourage and accelerate zero-emission vehicle deployment and technology innovation. Rebates range from \$900 for zero-emission motorcycles and neighborhood electric vehicles, to \$1,500 for plug-in hybrid electric vehicles, and \$2,500 for full-function zero emission vehicles. As of mid-October 2012, \$13 Million in funding is available.

**Funds Available:** Up to \$2,500 per light-duty vehicle  
**Max Per Applicant:** 20

**Eligible Applicants:**

California resident, businesses, nonprofit organizations, and government entities who lease or purchase an eligible vehicle for a minimum of 36 months.

**Due Date:** On-going and contingent on funding availability

**Contact:** Meri Miles  
(916) 322-6370  
[mmiles@arb.ca.gov](mailto:mmiles@arb.ca.gov)



**Program/Funding:** [Goods Movement Emission Reduction Program](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Freight Transportation & Logistics, Automotive

**Description:**

Program provides grants to local agencies for quick reduction of air pollution emissions and health risk from freight movement along California's trade corridors. Equipment owners apply for grants from local agencies to upgrade and replace diesel equipment. Projects funded under this program must achieve early or extra emission reductions not otherwise required by law or regulation.

**Funds Available:** Varies

**Max Per Applicant:** Trade corridor funding targets are: Bay Area - \$140 million; Central Valley - \$250 million; Los Angeles/Inland Empire - \$550 million; and, San Diego/Border Region - \$60 million. Categories targeted for funding include: \$700 million - heavy duty diesel trucks (\$5,000-\$60,000); \$100 million - diesel locomotives (up to \$2 million); \$160 million - ships at berth (up to \$3.5 million) and cargo handling equipment (up to \$100,000) ; and \$40 million for harbor craft (up to \$190 per hp)

**Eligible Applicants:**

Local agencies, such as air districts and seaports, can apply for the competitive grants. The local agencies awarded the grants in turn provide funds (competitive basis) to equipment owners who operate equipment at least 50% of the time in the four trade corridors.

**Due Date:** Various deadlines; fund availability is based on ARB receiving upfront proceeds from bond sales

**Contact:** Goods Movement Hotline  
(916) 444-6637  
[gmbond@arb.ca.gov](mailto:gmbond@arb.ca.gov)

**Program/  
Funding:** [Lower Emission School Bus Program](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Health Care, Transportation & Logistics, Financial Services

**Description:**

Program reduces school children's exposure to both cancer-causing and smog-forming pollution. Program provides grant funding for new, safer school buses, installation of diesel particulate filters on existing buses, replacement of expired natural gas fuel tanks, and enhancement of deteriorating natural gas fueling dispensers.

**Funds Available:** AB 923, U.S. EPA Diesel Emissions Reduction Act (DERA) funds, and other local air district funds

**Max Per Applicant:** Typically \$140,000 per bus replaced; Maximum of \$20,000 per diesel particulate filter installed; Maximum of 10% of the replaced bus grant amount for infrastructure needs. Maximum of \$20,000 per school bus for replacement of expired natural gas fuel tanks. Maximum of \$500 per natural gas fueling dispensers.

**Eligible Applicants:**

Public school districts and Joint Transportation Authorities; School transportation providers transporting public school children are eligible for diesel particulate filter funding only.

**Due Date:** Contact local air pollution control district for information about application deadlines and funding availability.

**Contact:** Lisa Jennings  
(916) 322-6913  
[ljennings@arb.ca.gov](mailto:ljennings@arb.ca.gov)

**Program/  
Funding:** [Nontoxic Dry Cleaning Incentive Program \(AB 998\)](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Chemicals, Consumer Goods & Services, Financial Services

**Description:**

Program provides grants to help eligible dry cleaners transition from Perc machines to non-toxic and non-smog forming cleaning systems such as water-based and CO<sub>2</sub> cleaning technologies.

**Funds Available:** \$10,000 per site    **Max Per Applicant:** \$10,000 per site based on AB 998 legislation

**Eligible Applicants:**

Dry cleaners which are seeking to replace existing Perc machines with water-based or CO<sub>2</sub> cleaning technologies only

**Due Date:** Applications accepted on a continuous basis

**Contact:** Mei Fong  
(916) 324-2570  
[sfong@arb.ca.gov](mailto:sfong@arb.ca.gov)  
  
Sonia Villalobos  
(916) 327-5983  
[svillalo@arb.ca.gov](mailto:svillalo@arb.ca.gov)

**Program/  
Funding:** [Workforce Investment Act \(WIA\), Title II, Adult Education and Family Literacy Act](#)

**Agency/Dept.:** California Department of Education (CDE)

**Industry:** Varies

**Description:**

The Workforce Investment Act (WIA) Title II, Adult Education and Family Literacy Act provides supplemental funds for adult basic education. High school subjects, English and a second language (ESL), citizenship, and English Literacy and Civics Education (El Civics), thereby enabling adults to become employable, productive, and responsible citizens, workers, and family members.

**Funds Available:** \$78,956,499

**Max Per Applicant:** Varies

**Eligible Applicants:**

Institutions of higher education, local educational agencies, nonprofit organizations, other organizations or agencies. Only existing grantees are eligible to submit applications for funding.

**Due Date:** Unavailable

**Contact:** Adult Education Office  
(916) 322-2175

**Program/  
Funding:** [Community Development Block Grant \(CDBG\)  
Economic Development Assistance Programs](#)

**Agency/Dept.:** California Department of Housing and Community  
Development (HCD)

**Industry:** Financial Services, Manufacturing, Automotive, Con-  
struction & Facilities, Consumer Goods & Services

**Description:**

The State CDBG program is under HCD's Division of Financial Assistance. Eligible small rural cities and counties receiving CDBG funds from the state are able to provide economic development financial assistance to local businesses to help them create jobs and jobs for local low income persons. CDBG funds may be used by private developers to construct new projects or by existing businesses to expand services and can be used by cities and counties to provide eligible micro enterprise businesses for technical assistance. Financial assistance provided to businesses by the cities and counties are repaid to them and can be used for additional local financial assistance to more businesses.

<b>Funds Available:</b>	\$12 Million Annually	<b>Max Per Applicant:</b>	Up to \$3 million per year or \$6 for two year award.
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**Eligible Applicants:**

Only eligible rural non HUD entitlement cities and counties can apply for state CDBG funds. HCD releases annual CDBG Notices of Funding Availability (NOFAs) for eligible cities and counties to apply under. Applicants can apply for CDBG economic development grant funds, which are in turn provided to local businesses as financial assistance. Private for profit business may receive financial assistance from state CDBG grants received by eligible cities and counties.

**Due Date:** NOFA released in January of each year and applications due in April

**Contact:** Leticia Johnson  
(916) 324-1880  
[lejohnson@hcd.ca.gov](mailto:lejohnson@hcd.ca.gov)

**Program/  
Funding:** [Beverage Container Recycling Grants](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services, Retail

**Description:**

The availability of grant funding for communities will provide opportunities for CalRecycle to address recycling challenges, aid in increasing beverage container collection, and reduce beverage container litter in the waste stream. CalRecycle is seeking projects that implement new or enhance existing programs to provide convenient beverage container recycling opportunities in various locations statewide. Eligible projects include, but are not limited to, the following locations: Bars and restaurants; Colleges/universities/schools; Community events; Curbside; Entertainment/hospitality venues; Fitness centers; Multifamily dwellings; Office buildings; Parks/recreational areas; and Sporting complexes. Subscribe to the Beverage Container Recycling Grant Competitive List serve <http://www.calrecycle.ca.gov/Listservs/ListSubscribe.asp?LID=121>

<b>Funds Available:</b>	Up to \$1,500,000 annually	<b>Max Per Applicant:</b>	Varies
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**Eligible Applicants:**

Individuals, government entities, businesses and non-profit organizations

**Due Date:** Annual Solicitation with varying due dates

**Contact:** Divina Cadiz  
(916) 323-6029  
[Divina.Cadiz@CalRecycle.ca.gov](mailto:Divina.Cadiz@CalRecycle.ca.gov)

**Program/  
Funding:** [CalRecycle Grants Program](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services

**Description:**

CalRecycle provides competitive and non-competitive grants to eligible CA entities to implement recycling and waste prevention projects, to safely manage special wastes, to perform clean-up and prevention of illegal dumping, etc.

**Funds Available:** Varies                      **Max Per Applicant:** Varies

**Eligible Applicants:**

Public agencies and Qualifying Indian Tribes; non-profit organizations and Resource Conservation Districts are eligible for some programs

**Due Date:** Annual or bi-annual solicitations with various due dates

**Contact:** Heather Smith  
(916) 341-6470  
[Heather.Smith@CalRecycle.ca.gov](mailto:Heather.Smith@CalRecycle.ca.gov)

**Program/  
Funding:** [Household Hazardous Waste \(HHW\) Grants](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services

**Description:**

This competitive grant provides funding to local jurisdictions funding for programs to expand or initially implement programs to safely manage HHW, including collection programs, educational programs, load checking programs, and programs emphasizing waste reduction, source reduction, reuse or recycling of HHW.

<b>Funds Available:</b>	\$1,500,000 per fiscal year (subject to funding availability)	<b>Max Per Applicant:</b>	\$150,000 maximum award for a single jurisdiction applicant; \$300,000 maximum award for multi-jurisdictional (regional) applicant
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**Eligible Applicants:**

California cities, counties, and local agencies, including Indian reservations and Rancherias, with direct responsibility for HHW management are eligible to apply

**Due Date:** Annual Solicitation with varying due dates

**Contact:** Cheryl Williams  
(916) 341-6456  
[Cheryl.Williams@CalRecycle.ca.gov](mailto:Cheryl.Williams@CalRecycle.ca.gov)



**Program/  
Funding:** [Tire-Derived Products, Rubberized Pavement, & Tire-Derived Aggregate Grants](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services, Agriculture, Automotive

**Description:**

CalRecycle's tire grant programs are designed to encourage markets for recycled tires. The following assistance is available:

- Tire-Derived Products - projects that use products made from recycled tires such as agricultural/landscape, recreational, or transportation products.
- Rubberized Pavement - projects that use rubberized asphalt concrete or chip seal.
- Tire-Derived Aggregate - civil engineering projects that use shredded tires as a substitute for lightweight aggregate including lightweight fill, landfill application, retaining wall backfill, and vibration mitigation.

<b>Funds Available:</b>	\$2 - \$3 million annually, depending on program	<b>Max Per Applicant:</b>	\$150,000 - \$350,000 depending on program
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**Eligible Applicants:**

Local governments, special districts, public schools and colleges, state agencies, and Qualifying Indian Tribes, depending on the program.

**Due Date:** Annual or bi-annual solicitations with various due dates

**Contact:** Calvin Young  
(916) 341-6670  
[Calvin.Young@CalRecycle.ca.gov](mailto:Calvin.Young@CalRecycle.ca.gov)

**Program/  
Funding:** [Used Oil Payment Program \(OPP\)](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services, Automotive

**Description:**

CalRecycle administers this program to provide opportunities for the recycling of used oil. As part of this program, CalRecycle will accept applications and issue payments (for approved applicants) to help local governments establish or enhance permanent, sustainable used oil programs. The payment program is noncompetitive and provides funding to establish and maintain used oil and oil filter collection and recycling programs.

**Funds Available:** \$11 million per fiscal year

**Max Per Applicant:** Allocation to Payment Recipients is calculated on a per capita basis, CalRecycle provides minimum awards to small jurisdictions: \$5,000 for cities and \$10,000 for counties. Jurisdictions may also apply regionally and pool their funds.

**Eligible Applicants:**

California cities and counties. The applicant's local used oil collection program must include used oil and used oil filter collection opportunities and a public education element as outlined in Public Resources Code (PRC) § 48691. (<http://www.leginfo.ca.gov/cgi-bin/displaycode?section=prc&group=48001-49000&file=48690-48691>)

**Due Date:** Annual Solicitation with varying due dates

**Contact:** Jeffrey Lin  
(916) 341-6461  
[Jeffrey.Lin@CalRecycle.ca.gov](mailto:Jeffrey.Lin@CalRecycle.ca.gov)

**Program/  
Funding:** [Brownfields Revolving Loan Fund Program](#)  
**Agency/Dept.:** California Department of Toxic Substances Control  
**Industry:** Financial Services, Housing & Real Estate

**Description:**

Program provides low-interest loans for financing cleanup of sites by eligible public or private property owners, including government and private property owners, as well as non-profits. Sub-grants awarded to government and non-profits only.

<b>Funds Available:</b> Approximately \$6 million annually	<b>Max Per Applicant:</b>	Up to \$200K per subgrant, and \$200,000 - \$900,000 for loans (see website for exceptions from U.S. EPA.
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**Eligible Applicants:**

Borrowers can be any public or private entity with control over or access to a Brownfields site. Go to [www.calepa.ca.gov/brownfields/](http://www.calepa.ca.gov/brownfields/) for more information.

**Due Date:** Applications accepted on a continuous basis

**Contact:** Thomas Cota  
(714) 484-5459  
[tcota@dtsc.ca.gov](mailto:tcota@dtsc.ca.gov)

**Program/  
Funding:** [Alternative and Renewable Fuel and Vehicle  
Technology Program - AB 118](#)

**Agency/Dept.:** California Energy Commission

**Industry:** Automotive, Transportation & Logistics, Financial  
Services

**Description:**

Assembly Bill 118 created the Alternative and Renewable Fuel and Vehicle Technology Program, within the California Energy Commission. The statute authorizes the Energy Commission to develop and deploy alternative and renewable fuels and advanced transportation technologies to help attain the state's GHG reduction goals and reduce our dependence on foreign oil. The Energy Commission has an annual program budget of approximately \$100 million. Additionally, the Energy Commission is required to prepare and adopt an Investment Plan annually.

**Funds Available:** Varies according to Investment Plan allocation categories. **Max Per Applicant:** Varies

**Eligible Applicants:**

Public agencies, private businesses, public-private partnerships, vehicle and technology consortia, workforce training partnerships and academic institutions

**Due Date:** Sign up on the list server to be notified when funding opportunities become available  
<http://www.energy.ca.gov/listservers/index.html>  
(alt fuels AB118)

**Contact:** Fuels and Transportation Division  
(916) 654-4634  
[AB118@energy.state.ca.us](mailto:AB118@energy.state.ca.us)

**Program/  
Funding:** [Energy Innovations Small Grant Program](#)

**Agency/Dept.:** California Energy Commission

**Industry:** Financial Services, Manufacturing, Automotive,  
Construction & Facilities, Consumer Goods & Services

**Description:**

Program provides up to \$95,000 for hardware projects and \$50,000 for modeling projects to small businesses, non-profits, individuals and academic institutions to conduct research that establishes the feasibility of new, innovative energy concepts.

**Funds Available:** Up to \$ 95,000      **Max Per**      Varies  
**Applicant:**

**Eligible Applicants:**

Varies

**Due Date:** Opportunities all year long. Watch for solicitations through list server

**Contact:** EISG Program Administrator  
(619) 594-1049  
[eisgp@energy.state.ca.us](mailto:eisgp@energy.state.ca.us)

Grants

**Program/  
Funding:** [Public Interest Energy Research \(PIER\)](#)

**Agency/Dept.:** California Energy Commission

**Industry:** Varies

**Description:**

Grants are available for research in varies areas identified by the Commission. Grants are also available through the Energy Innovations Small Grants Program.

**Funds Available:** Varies                      **Max Per Applicant:** Varies

**Eligible Applicants:**

Varies

**Due Date:** Opportunities all year long. Watch for solicitations through list server.

**Contact:** Research, Development, Deployment Division  
(916) 654-4877  
[Research@energy.state.ca.us](mailto:Research@energy.state.ca.us)

**Program/  
Funding:** [Environmental Enforcement and Training Grants](#)

**Agency/Dept.:** California Environmental Protection Agency

**Industry:** Financial Services

**Description:**

Program provides financial Assistance for environmental enforcement, education and training to enhance statewide enforcement of environmental laws. Funding sources are donations from environmental enforcement settlements that contribute to the Environmental Enforcement and Training Account. (Penal Code Section 14300)

**Funds Available:** Varies                      **Max Per Applicant:** Varies

**Eligible Applicants:**

Public agencies or non-profit organizations

**Due Date:** Grant application period is annually September 1-30

**Contact:** Jami Ferguson  
(916) 322-2935  
[jferguson@calepa.ca.gov](mailto:jferguson@calepa.ca.gov)

**Program/  
Funding:** [Environmental Justice Small Grants Program](#)

**Agency/Dept.:** California Environmental Protection Agency

**Industry:** Financial Services

**Description:**

Program provides grants to eligible community-based grassroots non-profit organizations and federally recognized tribal governments that are located in areas adversely affected by environmental pollution and hazards and are involved in addressing environmental justice concerns.

<b>Funds Available:</b>	Varies	<b>Max Per Applicant:</b>	Maximum \$20,000 per project
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**Eligible Applicants:**

Community non-profit 501 (c) (3) organizations and tribal governments

**Due Date:** Contingent upon funding availability

**Contact:** Malinda Dumisani  
(916) 445-9480  
[mdumisani@calepa.ca.gov](mailto:mdumisani@calepa.ca.gov)



**Program/  
Funding:** [Rural CUPA \(Certified Unified Program Agency\)  
Reimbursement Program](#)

**Agency/Dept.:** California Environmental Protection Agency

**Industry:** Financial Services, Chemicals, Pharmaceuticals & Biotechnology

**Description:**

Provides reimbursement of funds to rural counties for activities associated with implementing the Certified Unified Program Agency (CUPA). A CUPA is a local agency that is responsible for hazardous materials management and oversight.

<b>Funds Available:</b>	\$860,000	<b>Max Per Applicant:</b>	\$60,000 per CUPA
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**Eligible Applicants:**

13 CUPAs, local agencies responsible for hazardous materials management and oversight, identified by legislation

**Due Date:** Deadline every September

**Contact:** Brittani Donnachie  
(916) 445-6800  
[bdonnachie@CALEPA.ca.gov](mailto:bdonnachie@CALEPA.ca.gov)

**Program/  
Funding:** [Clean Beach Initiative Grant Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**

Program provides grants to improve coastal water quality at public beaches to ensure the beach waters meet bacteriological standard.

**Funds Available:** \$37 million      **Max Per Applicant:** \$150,000 - \$5 million

**Eligible Applicants:**

Public agencies and nonprofit organizations (501c)

**Due Date:** Not currently accepting applications but anticipate in near future. To be notified of CBI program announcements, please sign up for email notification using the email list subscription form.

**Contact:** Patricia Leary  
(916) 341-5167  
[pleary@waterboards.ca.gov](mailto:pleary@waterboards.ca.gov)

[http://www.waterboards.ca.gov/resources/  
email\\_subscriptions/swrcb\\_subscribe.shtml](http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml)



**Program/  
Funding:** [Emergency, Abandoned and Recalcitrant Account](#)  
**Agency/Dept.:** State Water Resources Control Board  
**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**  
Program provides grants to pay for costs associated with investigation and cleanup of abandoned sites with no cooperative responsible party.

**Funds Available:** \$5 Million      **Max Per Applicant:** Maximum \$1.5 million per site

**Eligible Applicants:**  
Local agencies and Regional Water Quality Control Boards (RWQCBs)

**Due Date:** Applications accepted on a continuous basis

**Contact:** Judy Reid  
(916) 341-5760  
[jreid@waterboards.ca.gov](mailto:jreid@waterboards.ca.gov)

**Program/  
Funding:** [Federal 319\(h\) NPS Grant Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals,  
Manufacturing, Agriculture

**Description:**

This program is an annual federally funded nonpoint source pollution control program that is focused on controlling activities that impair beneficial uses and on limiting pollutant effects caused by those activities.

<b>Funds Available:</b>	Approximately \$5-6 million each State Fiscal Year <i>Current Year \$4.5 Million</i>	<b>Max Per Applicant:</b>	Planning: \$75-125K Implementation: \$250-700K
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**Eligible Applicants:**

Nonprofit organizations, local government agencies

**Due Date:** Funds available next year. Sign up for email notification notice at [http://www.waterboards.ca.gov/resources/email\\_subscriptions/swrcb\\_subscribe.shtml](http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml) and click on Nonpoint Source 319(h) Program

**Contact:** Matthew Freese  
(916) 341-5485  
[mfreese@waterboards.ca.gov](mailto:mfreese@waterboards.ca.gov)

**Program/  
Funding:** [Orphan Site Cleanup Fund](#)  
**Agency/Dept.:** State Water Resources Control Board  
**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**  
This program provides grants to pay for costs associated with investigation and cleanup of sites with no financially viable responsible party.

**Funds Available:** \$10 Million per year      **Max Per Applicant:** Maximum \$1.5 million per site

**Eligible Applicants:**  
Local government, non-governmental organizations (NGO), developers

**Due Date:** Applications accepted on a continuous basis

**Contact:** Judy Reid  
(916) 341-5760  
[jreid@waterboards.ca.gov](mailto:jreid@waterboards.ca.gov)

**Program/  
Funding:** [Proposition 84 Storm Water Grant Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**

Program provides funds for matching grants to local public agencies for reduction and prevention of storm water contamination of rivers, lakes and streams.

<b>Funds Available:</b>	Approximately \$82 Million	<b>Max Per Applicant:</b>	\$250,000 - \$3 million
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**Eligible Applicants:**

Local public agencies

**Due Date:** Closed - Not currently accepting applications

**Contact:** Laura McLean  
(916) 341-5877  
[lmclean@waterboards.ca.gov](mailto:lmclean@waterboards.ca.gov)

Sign up for email notification at [http://www.waterboards.ca.gov/resources/email\\_subscriptions/swrcb\\_subscribe.shtml](http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml)

**Program/  
Funding:** [Replacing, Removing or Upgrading Underground  
Storage Tanks \(RUST\) Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**  
Grants and Loans to assist with the expense of replacing, removing, upgrading, or making other specified improvements to petroleum underground storage tanks.

**Funds Available:** Pending      **Max Per Applicant:** \$50,000 for grants and up to \$750,000 for loans

**Eligible Applicants:**  
Small business

**Due Date:** On-going

**Contact:** Janice Clemons  
(916) 341-5657  
[jclemons@waterboards.ca.gov](mailto:jclemons@waterboards.ca.gov)

**Program/  
Funding:** [Santa Monica Bay Restoration](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**

Program provides grants to implement priority actions specified in the Santa Monica Bay Restoration Plan.

**Funds Available:** Approximately \$5 million      **Max Per Applicant:** Varies

**Eligible Applicants:**

Public agencies and nonprofit organizations (501c)

**Due Date:** Applications accepted on a continuous basis

**Contact:** Jack Topel  
(213) 576-6647  
[jtopel@waterboards.ca.gov](mailto:jtopel@waterboards.ca.gov)



**Program/  
Funding:** [Small Community Wastewater Grant Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**

Small community wastewater grants for the construction of publicly owned wastewater treatment and facilities in small economically disadvantaged communities.

<b>Funds Available:</b>	Approximately \$5-10 million	<b>Max Per Applicant:</b>	\$2 million per site
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**Eligible Applicants:**

Small disadvantaged communities, defined as population of 20,000 or less and annual income of 80% of the statewide annual median household.

**Due Date:** Not currently accepting applications, but funding of program expected in future.

**Contact:** Meghan Brown  
(916) 341-5729  
[mgbrown@waterboards.ca.gov](mailto:mgbrown@waterboards.ca.gov)

Sign up for email notification at [http://www.waterboards.ca.gov/resources/email\\_subscriptions/swrcb\\_subscribe.shtml](http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml)

**Program/  
Funding:** [Underground Storage Tank Cleanup Fund](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**  
Grants provide reimbursement for cleanup of leaking petroleum tanks for property owners.

**Funds Available:** Approximately \$200 million      **Max Per Applicant:** \$50,000 - \$1.5 million

**Eligible Applicants:**  
Tank owners and operators

**Due Date:** Applications accepted on a continuous basis

**Contact:** John Russell  
(916) 341-5353  
[jrussell@waterboards.ca.gov](mailto:jrussell@waterboards.ca.gov)

**Program/  
Funding:** [Water Recycling Funding Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Chemicals, Manufacturing

**Description:**

The purpose of program is to promote water recycling by providing technical and financial assistance to local agencies and other stakeholders in support of water recycling projects and research. Grants are provided for the planning and construction of water recycling facilities.

**Funds Available:** Grant will cover 50% of eligible costs up to \$75,000

**Max Per Applicant:** Varies

**Eligible Applicants:**

Public Agencies

**Due Date:** Applications accepted on a continuous basis

**Contact:** Dan Newton  
(916) 324-8404  
[dnewton@waterboards.ca.gov](mailto:dnewton@waterboards.ca.gov)



# TAX CREDITS

**Program/  
Funding:** [California Enterprise Zone](#)

**Agency/Dept.:** California Department of Housing and Community Development

**Industry:** Varies

**Description:**

A credit equal to a percentage of the wages paid to a qualified employee. The credit is based on the lesser of the actual hourly wage or 150 percent of the state-established minimum wage. The credit is provided over a five-year period with 50 percent of the wages creditable in the first year of employment, 40 percent the second year, 30 percent the third year, 20 percent the fourth year, and 10 percent the fifth year. If the employee stays with the company for the entire 5-year period, the company receives credits totaling nearly \$37,400 per qualified employee. If the employee is terminated prior to 270 days of employment, the credit is recaptured.

Other Enterprise Zone benefits that may apply in certain cases include:

- A 15-year carryover of up to 100 percent of net operating losses;
- A business expense deduction; and
- Expensing of certain depreciable property.

**Contact:** John Nunn  
(916) 322-7555  
[jnunn@hcd.ca.gov](mailto:jnunn@hcd.ca.gov)



**Program/  
Funding:** [California Manufacturing Enhancement Areas](#)  
**Agency/Dept.:** California Department of Housing and Community  
Development

**Industry:** Varies

**Description:**

The California Manufacturing Enhancement Areas (MEAs) were created in 1997 to stimulate job creation in areas experiencing triple the average of the state's unemployment rate and located in a Border Environment Cooperation Commission Region. MEA benefits include, but not limited to, streamlined local regulatory controls; reduced local permitting fees; and tax credits for hiring qualified employees. Currently, there are two MEAs, Calexico and Brawley, both of which are located in Imperial County. These MEAs will expire in 2012.

**Contact:** Calexico MEAs: Julia Osuna  
(760) 768-2177

Brawley MEAs: Teresa Santiago  
(760) 351-3069

**Program/  
Funding:** [Targeted Tax Area](#)  
**Agency/Dept.:** California Department of Housing and Community  
Development

**Industry:** Varies

**Description:**

Targeted Tax Area (TTA) offers incentives that are only available to companies located in the Tulare. TTA benefits include, but not limited to, tax credits for sales and use taxes paid on certain machinery, parts, and equipment; tax credits for hiring qualified employees; fifteen year NOL carry-forward; and accelerated expensing deduction.



**Contact:** Lori Dunigan  
(559) 688-1406  
[Lori@edctulare.com](mailto:Lori@edctulare.com)

**Program/  
Funding:** [Work Opportunity Tax Credit \(WOTC\) – Federal Tax Credit](#)

**Agency/Dept.:** California Employment Development Department

**Industry:** Varies

**Description:**

The Small Business and Work Opportunity Act of 2007 extended the WOTC Program through December 31, 2011. WOTC has two purposes:

To promote the hiring of individuals who qualify as a member of a target group, and

To provide a federal tax credit to employers who hire these individuals.

An employer may qualify for a tax credit against their federal tax liability of up to \$9,000 if the employee is a member of a designated target group and meets that group's specific requirements.

**Contact:** CA WOTC Coordinator  
(916) 227-5153 or 1-866-593-0173 (Toll Free)

Tax Credits



**Program/  
Funding:** [California Film & Television Tax Credit Program](#)

**Agency/Dept.:** California Film Commission

**Industry:** Film and Television Production

**Description:**

The California Film Commission administers a five year, \$500 million dollar Program which provides tax credits to eligible film and TV productions that meet the Program's criteria. Up to \$100 million in tax credits may be allocated each fiscal year to eligible productions, on a first-come first-served basis, through fiscal year 2013-14. The Program allows a 20% (and in specific cases 25%) tax credit for certain production related expenses to a qualified taxpayer against state income taxes. Qualifying taxpayers claim the credit on their tax return filed with the Franchise Tax Board under either the Personal Income Tax or Corporation Tax. A qualified taxpayer may, in lieu of claiming the credit, apply the credit amount against sales and use taxes. The Program was enacted to increase motion picture production in the state and to discourage the practice of "runaway" production, thereby increasing production spending, jobs, and tax revenues in California.

Tax Credits

**Contact:** Nancy Stone  
(323) 860-2960 x109  
[Nancy.Stone@film.ca.gov](mailto:Nancy.Stone@film.ca.gov)

**Program/  
Funding:** [California Alternative Energy & Advanced  
Transportation Financing Authority \(CAEATFA\)  
Sales & Use Tax Exemptions for Zero Emission Vehicle \(ZEV\) Manufacturing](#)

**Agency/Dept.:** California State Treasurer

**Industry:** Transportation and Logistics

**Description:**

Under CAEATFA's authorizing statute, the authority's purpose is to provide industry in California with different methods of financing alternative energy and advanced transportation technologies. The statute defines advanced transportation as: "emerging commercially competitive transportation-related technologies identified by the authority as capable of creating long-term, high value-added jobs for Californians while enhancing the state's commitment to energy conservation, pollution reduction, and transportation efficiency." The CAEATFA Board has directed authority staff to explore proposals for providing sales and use tax exemptions for the purchase of ZEV manufacturing equipment. The goal of this new ZEV program is to create a strong new ZEV industry within California that reduces green house gas emissions and creates new long-term high value-added jobs.

This exemption is created through a purchase and sales back approach where: CAEATFA purchases specified equipment (tangible personal property, not real property) on behalf of a company. CAEATFA finances this purchase through a bond or loan. The Company then purchases the equipment from CAEATFA. By statute, CAEATFA does not have to pay sales tax on the equipment it purchases, nor collect tax on the equipment it then sells to the company. The Board of Equalization ("BOE") oversees state sales and use tax issues and would be consulted in the process.

**Contact:** CAEATFA  
(916) 651-8157

**Program/  
Funding:** [Employer Child Care Contribution](#)

**Agency/Dept.:** California Franchise Tax Board

**Industry:** Varies

**Description:**

You may claim this credit if you are an employer who made contributions to a qualified care plan for any of your California employees' dependents under the age of 12. For purposes of this credit, self-employed individuals may also claim this credit if they make contributions to a qualified care plan for their dependents under the age of 12. The credit is not available if the employee's dependent is in the care of a person who: Qualifies as a dependent of that employee or that employee's spouse/RDP. Is a son, stepson, daughter, or stepdaughter of that employee and is under the age of 19 at the close of the taxable year.



**Contact:** (800) 852-5711 Within the United States  
(916) 845-6500  
From outside the United States (not toll-free)

**Program/  
Funding:** [New Jobs Credit](#)

**Agency/Dept.:** California Franchise Tax Board

**Industry:** Varies

**Description:**

A new tax credit of up to \$3,000 for each additional full-time employee hired is available to small businesses with 20 or less employees beginning January 1, 2009. The credit is prorated on an annual full-time equivalent basis for employees employed less than a full year. The credit is not subject to the 50% limitation for business credits. The total amount of credit available to be claimed by all taxpayers is capped at \$400 million. The credit must be claimed on a timely filed original return received by the Franchise Tax Board on or before a cut-off date specified by the Franchise Tax Board. Taxpayers claiming the credit on an original return received by the Franchise Tax Board after the cut-off date is met will be notified that the credit has been denied. Taxpayers that have been denied the credit as a result of the cut-off date being reached will not be assessed an underpayment of estimated tax or underpayment of tax penalty to the extent the underpayment was created or increased by the disallowance of this credit.

**Contact:** Ernest Feliciano  
(916) 845-7892  
[Ernest.feliciano@ftb.ca.gov](mailto:Ernest.feliciano@ftb.ca.gov)

# REBATES & REIMBURSEMENTS

**Program/  
Funding:** [California Solar Initiative](#)

**Agency/Dept.:** California Public Utilities Commission/  
California Energy Commission

**Industry:** Varies

**Description:**

Solar rebates and incentives to promote solar energy.

**Funds Available:** \$1.7 billion over 10 years 2007-2016      **Max Per Applicant:** \$1.5 million

**Eligible Applicants:**

Business and consumer applicants who meet program requirements

**Due Date:** Applications accepted ongoing until funds are exhausted

**Contact:** **PG&E**  
(877) 743-4112  
[solar@pge.com](mailto:solar@pge.com)

**San Diego Gas & Electric**  
(858) 244-1177  
[csi@energycenter.org](mailto:csi@energycenter.org)

**Southern California Edison**  
(800) 799-4177  
[CSIGroup@sce.com](mailto:CSIGroup@sce.com)





# FINANCING

**Program/  
Funding:** [Providing Loan Assistance for California Equipment \(PLACE\) Program](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Financial Services, Trucking

**Description:**

Program provides financing opportunities to fleet owners, particularly small business heavy-duty truck owners, to assist industries affected by California Air Resources Board regulations.

<b>Funds Available:</b> Participating financial institutions can finance up to 100% of the cost of eligible used or new tractors, SmartWay equipment, and exhaust retro-fits.	<b>Max Per Applicant:</b>	Each individual borrower is limited to a maximum \$2.5 million enrolled over a 3 year period.
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**Eligible Applicants:**

On-road vehicle fleet owners who are unable to qualify for conventional loans.

- Company has 100 or fewer employees and \$10 million or less in annual revenue, averaged over three years
- Company has primary economic effect in California
- 40 or fewer heavy-duty vehicles

**Due Date:** On-going and contingent on funding availability

**Contact:** 1-866-6DIESEL  
(1-866-634-3735)  
[8666DIESEL@arb.ca.gov](mailto:8666DIESEL@arb.ca.gov)

Financing

**Program/  
Funding:** [Revolving Loan Program](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services, Manufacturing

**Description:**

Low-interest loans to help California manufacturers increase their processing capabilities and create additional markets for recycled-content products.

**Funds Available:** Varies      **Max Per Applicant:** \$2 million for each project

**Eligible Applicants:**

Businesses located in a Recycling Market Development Zone that produce recycled content materials and/ products

**Due Date:** Applications accepted on a continuous basis

**Contact:** James LaTanner  
(916) 341-6497  
[Jim.LaTanner@CalRecycle.ca.gov](mailto:Jim.LaTanner@CalRecycle.ca.gov)

Financing



**Program/  
Funding:** [Tire Equipment Loan Program](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Financial Services, Automotive, Transportation & Logistics

**Description:**

Low-interest loans to help California tire recycling manufacturers increase their processing capability and create additional markets for tire-derived recycled-content products.

**Funds Available:** \$4 million/year      **Max Per Applicant:** \$2 million for each project

**Eligible Applicants:**

Businesses that produce materials and/ products made from waste tires

**Due Date:** Applications due annually by December 31st

**Contact:** James LaTanner  
(916) 341-6497  
[Jim.LaTanner@CalRecycle.ca.gov](mailto:Jim.LaTanner@CalRecycle.ca.gov)



**Program/  
Funding:** [Brownfields Revolving Loan Fund Program](#)  
**Agency/Dept.:** California Department of Toxic Substances Control  
**Industry:** Financial Services, Chemicals

**Description:**

Program provides low-interest loans for financing cleanup of sites by eligible public or private property owners, including government and private property owners, as well as non-profits. Sub-grants awarded to government and non-profits only.

<b>Funds Available:</b> Approximately \$6 million annually	<b>Max Per Applicant:</b>	Up to \$200,000 per subgrant and \$200,000 - \$900,000 for loans (see website for excep- tions from U.S. EPA.)
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**Eligible Applicants:**

Borrowers can be any public or private entity with control over or access to a Brownfields site. Go to [www.calepa.ca.gov/brownfields/](http://www.calepa.ca.gov/brownfields/) for more information.

**Due Date:** Applications accepted on a continuous basis  
**Contact:** Thomas Cota  
(714) 484-5459  
[tcota@dtsc.ca.gov](mailto:tcota@dtsc.ca.gov)

Financing

**Program/  
Funding:** [Cleanup Loans and Environmental Assistance to  
Neighborhoods \(CLEAN\) Loan Program](#)  
**Agency/Dept.:** California Department of Toxic Substances Control  
**Industry:** Financial Services, Chemicals

**Description:**

The CLEAN Loan Program provides low-interest loans to finance environmental assessments and hazardous waste cleanups of Brownfields and underutilized urban properties.

**Funds Available:** Varies  
**Max Per Applicant:** Up to \$100,000 for preliminary endangerment assessments. Up to \$2.5 million for clean up or removal of hazardous waste for redevelopment

**Eligible Applicants:**

Borrowers can be any public or private entity with control over or access to a Brownfields site. Go to [www.calepa.ca.gov/brownfields/](http://www.calepa.ca.gov/brownfields/) for more information.

**Due Date:** Applications accepted on a continuous basis beginning in late 2010.

**Contact:** Thomas Cota  
(714) 484-5459  
[tcota@dtsc.ca.gov](mailto:tcota@dtsc.ca.gov)

Financing

**Program/  
Funding:** [Alternative and Renewable Fuel and Vehicle  
Technology Program - AB 118](#)

**Agency/Dept.:** California Energy Commission

**Industry:** Financial Services, Transportation & Logistics,  
Automotive

**Description:**

Assembly Bill 118 created the Alternative and Renewable Fuel and Vehicle Technology Program, within the California Energy Commission. The statute authorizes the Energy Commission to develop and deploy alternative and renewable fuels and advanced transportation technologies to help attain the state's Greenhouse gas (GHG) reduction goals and reduce our dependence on foreign oil. The Energy Commission has an annual program budget of approximately \$100 million to support projects that: 1) Develop and improve alternative and renewable low-carbon fuels; 2) Optimize alternative and renewable fuels for current and advanced engine technologies; 3) Produce alternative and renewable low-carbon fuels in California; 4) Decrease, on a full fuel cycle basis, the overall impact and carbon footprint of alternative and renewable fuels and increase sustainability; 5) Expand fuel infrastructure, fueling stations, and equipment; 6) Improve light-, medium- and heavy-duty vehicles 7) Retrofit medium- and heavy-duty on-road and non-road vehicle fleets; 8) Expand infrastructure connected with existing fleets, public transit, and transportation corridors; 9) Establish workforce training programs; 10) Conduct public education and promotion; and 11) Create technology centers. To view the current investment plan, <http://www.energy.ca.gov/2010publications/CEC-600-2010-001/CEC-600-2010-001-CMF.PDF>.

**Funds Available:** Varies according to Investment Plan allocation  
**Max Per Applicant:** Varies  
categories

**Eligible Applicants:**

Public Agencies, private businesses, public-private partnerships, vehicle and technology consortia, workforce training partnerships and academic institutions

**Due Date:** Opportunities all year long. Watch for solicitations through listserver. To Sign up at <http://www.energy.ca.gov/listservers/index.html>

**Contact:** Fuels and Transportation Division  
[AB118@energy.state.ca.us](mailto:AB118@energy.state.ca.us)

**Program/  
Funding:** [Energy Technology Export Program](#)  
**Agency/Dept.:** California Energy Commission  
**Industry:** Varies

**Description:**

The Energy Technology Export Program organizes trade missions for California-based companies to meet with energy officials and decision-makers of foreign governments. A typical trade mission consists of conferences, workshops, and energy site visits.

**Funds Available:** TBA                      **Max Per Applicant:** TBA

**Eligible Applicants:**

TBA

**Due Date:** Not available at this time

**Contact:** Export Program Staff  
[gec@energy.state.ca.us](mailto:gec@energy.state.ca.us)

Financing

**Program/  
Funding:** [International Energy Fund](#)  
**Agency/Dept.:** California Energy Commission  
**Industry:** Varies

**Description:**

The International Energy Fund (IEF) helps finance the pre-investment activities of qualified small and medium-sized companies doing business in international markets. This "seed" funding offsets some of the advantages enjoyed by Japanese and European competitors who are heavily financed by their governments.

**Funds Available:** TBA                      **Max Per**                      \$25,000  
**Applicant:**

**Eligible Applicants:**

Small and medium-sized companies that do business in international markets

**Due Date:** Not available at this time

**Contact:** Brenda Sturdivant  
(916) 654-4708  
[bsturdiv@energy.state.ca.us](mailto:bsturdiv@energy.state.ca.us)

Financing

**Program/  
Funding:** [501\(c\)\(3\) Revenue Bond Program](#)  
**Agency/Dept.:** California Infrastructure and Economic  
Development Bank (I-Bank)  
**Industry:** Financial Services, Nonprofit Entities

**Description:**

Bonds are sold in the private capital market or privately placed with a SEC-qualified institutional investor. Program provides tax-exempt financing to eligible nonprofit public benefit corporations for the acquisition and/or improvement of facilities and capital assets. Source of repayment is nonprofit entity revenues.

**Funds Available:** Continuous  
**Max Per Applicant:** No limit

**Eligible Applicants:**

In order for a nonprofit corporation to access tax-exempt financing, it must have been classified as eligible under Section 501(c)(3) of the Internal Revenue Code.

**Due Date:** Applications are accepted on a continuous basis

**Contact:** Tara Dunn  
(916) 322-2571  
[tdunn@ibank.ca.gov](mailto:tdunn@ibank.ca.gov)

Financing

**Program/  
Funding:** [Exempt Facility Bond Program](#)

**Agency/Dept.:** California Infrastructure and Economic  
Development Bank (I-Bank)

**Industry:** Financial Services, Ports, Airports and Water/Waste  
Facilities

**Description:**

Program provides tax-exempt financing for projects that consist of private improvements within publicly-owned facilities. Source of repayment is private enterprise borrower revenues.

**Funds Available:** Continuous

**Max Per Applicant:** No limit, but some categories of exempt facilities are subject to State Treasurer's Office volume cap allocation

**Eligible Applicants:**

Privately owned airports, ports, water facilities and other private enterprises that serve the general public

**Due Date:** Applications are accepted on a continuous basis

**Contact:** Tara Dunn  
(916) 322-2571  
[tdunn@ibank.ca.gov](mailto:tdunn@ibank.ca.gov)



**Program/  
Funding:** [Industrial Development Conduit Revenue  
Bond Program](#)

**Agency/Dept.:** California Infrastructure and Economic  
Development Bank (I-Bank)

**Industry:** Financial Services, Manufacturing and Processing  
Businesses

**Description:**

Program provides tax-exempt financing up to \$10 million for qualified manufacturing and processing companies for the construction or acquisition of facilities and equipment. Source of repayment is private enterprise borrower revenues.

**Funds Available:** Subject to receipt of tax-  
exempt industrial devel-  
opment bond financing  
allocation by the State  
Treasurer's Office

**Max Per Applicant:** \$10 million (per Federal  
Tax Law)

**Eligible Applicants:**

Qualified manufacturing and processing businesses

**Due Date:** Applications are accepted on a continuous basis.

**Contact:** Tara Dunn  
(916) 322-2571  
[tdunn@ibank.ca.gov](mailto:tdunn@ibank.ca.gov)

Financing

**Program/  
Funding:** [Infrastructure State Revolving Fund \(ISRF\) Program](#)

**Agency/Dept.:** California Infrastructure and Economic  
Development Bank (I-Bank)

**Industry:** Financial Services, Public Infrastructure, Construction  
& Facilities

**Description:**

Program provides low-cost financing to public agencies for a wide variety of public infrastructure projects. Project must meet tax-exempt guidelines and attract, create, and sustain long-term employment opportunities.

**Funds Available:** Continuous  
**Max Per Applicant:** \$250,000 to \$10 million per borrower per fiscal year, with loan terms of up to 30 years

**Eligible Applicants:**

Any subdivision of a local government, including cities, counties, redevelopment agencies, special districts, assessment districts, joint powers authorities and non-profit corporations formed on behalf of a local government

**Due Date:** Preliminary applications are continuously accepted

**Contact:** Loan Program  
(916) 322-1399  
[ibank.ibank@ibank.ca.gov](mailto:ibank.ibank@ibank.ca.gov)

Financing

**Program/  
Funding:** [California Alternative Energy and Advanced  
Transportation Financing Authority \(CAEATFA\)](#)

**Agency/Dept.:** California State Treasurer's Office

**Industry:** Financial Services, Transportation & Logistics,  
Automotive

**Description:**

The California Alternative Energy and Advanced Transportation Financing Authority approves the issuance of clean renewable energy bonds. Has the authority to use the following financial tools at the authorization of the Board: loans, loan loss reserves, interest rate reductions, proceeds of bonds issued by the authority, insurance, guarantees or other credit enhancements or liquidity facilities, contributions of money, property, labor, or other items of value. By statute, CAEATFA is able to enter into agreements that may result in certain project transactions being found by the Board of Equalization ("BOE") to be exempt from the sales and use taxes.

**Contact:** CAEATFA  
(916) 651-8157  
[caeatfa@treasurer.ca.gov](mailto:caeatfa@treasurer.ca.gov)

Financing

**Program/  
Funding:** [California Capital Access Program \(CalCAP\)](#)

**Agency/Dept.:** California State Treasurer's Office

**Industry:** Small Business Assistance through financial institutions

**Description:**

The California Capital Access Program (CalCAP) is administered by the California Pollution Control Financing Authority (CPCFA) in the State Treasurer's Office. CalCAP encourages financial institutions to make loans to small businesses that have difficulty obtaining financing. CalCAP is a form of loan portfolio insurance which may provide up to 100 percent coverage to lenders on certain loan defaults. Additional risk coverage for loans in Severely Affected Communities. The Air Resources Board has made funds available through CalCAP to make it easier for truck owners and diesel equipment owners to comply with new regulations.

**Funds Available:** Over \$100 Million    **Max Per Applicant:** \$2.5 million

Financing

**Contact:** CPCFA  
(916) 654-5610  
[CalCAP@treasurer.ca.gov](mailto:CalCAP@treasurer.ca.gov)

**Program/  
Funding:** [California Pollution Control Financing Authority \(CPCFA\)](#)

**Agency/Dept.:** California State Treasurer's Office

**Industry:** Financial Services, Solid Waste, Recycling, Water furnishing and sewage wastewater treatment facilities

**Description:**

The California Pollution Control Financing Authority (CPCFA) provides low-cost financing through private activity tax-exempt bonds. Bond proceeds can be used for the acquisition or construction of qualified pollution control waste disposal or waste recovery facilities and the acquisition and installation of new equipment.

**Funds Available:** Max Per No maximum  
Approximately \$1 billion of tax-exempt allocation is available  
**Applicant:**

**Eligible Applicants:**

CPCFA provides financing to California businesses, irrespective of company size, for the acquisition, construction or installation of qualified solid waste, recycling water furnishing and sewage/wastewater treatment facilities.

**Due Date:** CPCFA approves financing monthly

**Contact:** CPCFA  
(916) 654-5610  
<http://www.treasurer.ca.gov/cpcfa/index.asp>



**Program/  
Funding:** [California Recycle Underutilized Sites \(CalREUSE\)  
Program](#)

**Agency/Dept.:** California State Treasurer's Office

**Industry:** Financial Services, Housing & Real Estate, Food & Beverage

**Description:**

CPCFA provides grants or loans for the cleanup of contaminated property that results in housing. Called the California Recycle Underutilized Sites (CalREUSE), the program assists with the reuse and redevelopment of underutilized properties with real or perceived Hazardous Material contamination issues (Brownfields). CalREUSE finances Brownfield site assessment and cleanup.

**Funds Available:**  
\$60 million

**Due Date:** CPCFA and its Strategic Partners are not currently accepting any new applications for consideration.

**Contact:** CPCFA  
(916) 654-5610  
[calreuse@treasurer.ca.gov](mailto:calreuse@treasurer.ca.gov)

Financing

**Program/  
Funding:** [Agricultural Drainage Management Loan Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Agriculture,  
Manufacturing

**Description:**

Program provides loans and grants for drainage water management units, which are land and facilities for the treatment, storage, conveyance, reduction or disposal of agricultural drainage water. Runoff untreated would pollute or threaten to pollute waters.

**Funds Available:** \$10.44million

**Eligible Applicants:**

City, county, district, joint powers authority or other political subdivision of the State involved with water management

**Due Date:** Currently accepting applications

**Contact:** Connie Mitterhofer  
(916) 341-5720  
[cmitterhofer@waterboards.ca.gov](mailto:cmitterhofer@waterboards.ca.gov)

Financing

**Program/  
Funding:** [Agricultural Drainage Loan Program](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Agriculture,  
Manufacturing

**Description:**

Program provides loans to projects that address treatment, storage, conveyance or disposal of agricultural drainage that threaten waters of the State.

**Funds Available:**  
\$6.66 million

**Eligible Applicants:**

City, county, district, joint powers authority or other political subdivision of the State involved with water management.

**Due Date:** Currently accepting applications

**Contact:** Connie Mitterhofer  
(916) 341-5720  
[cmitterhofer@waterboards.ca.gov](mailto:cmitterhofer@waterboards.ca.gov)

Financing



**Program/  
Funding:** [Clean Water State Revolving Fund](#)

**Agency/Dept.:** State Water Resources Control Board

**Industry:** Construction and Facilities, Agriculture,  
Manufacturing, Chemicals, Energy

**Description:**

Low-interest loans for wastewater treatment facilities and nonpoint source pollution control projects.

**Funds Available:** Varies

**Max Per Applicant:** None  
determined

**Eligible Applicants:**

Any city, town, district, or other public body created under state law, tribal government or authorized tribal organization with jurisdiction over disposal of sewage, industrial and other waste. Any approved management agency under Section 208 of Clean Water Act.

**Due Date:** Applications accepted on a continuous basis

**Contact:** Robert Pontureri  
(916) 341-5828  
[rpontureri@waterboards.ca.gov](mailto:rpontureri@waterboards.ca.gov)

Clean Water SRF  
(916) 327-9978  
[CleanWaterSRF@waterboards.ca.gov](mailto:CleanWaterSRF@waterboards.ca.gov)

Financing



## OTHER FUNDING

**Program:** [Employment Training Panel Program](#)

**Agency/Dept.:** Employment Training Panel

**Industry:** Manufacturing, Construction & Facilities, Agriculture, Healthcare, Transportation & Logistics, Biotechnology

**Description:**

Employment Training Panel (ETP) is a state agency that supports job creation and retention through job training. The program assists employers in strengthening their competitive advantage by providing funds to partially off-set the costs of job skills training for new and existing workers. ETP is performance-based; funds are earned after trainees complete an employer driven, job-specific training program and then complete a post-training employment retention period working fulltime and earning strong wages. The program is capitalized by the Employment Training Tax paid by California employers and targets firms threatened by out-of-state and international competition.

In addition to its core funding, the ETP also receives funds through the California Energy Commission's Alternative and Renewable Fuel Vehicle Technology Program for training projects supporting the deployment of alternative and renewable fuels and vehicle emission reduction programs in California.

**Contact:** Sacramento Central Office  
(916) 327-5640

Economic Development Unit  
(916) 327-5261  
[edu@etp.ca.gov](mailto:edu@etp.ca.gov)



Other  
Funding



## OTHER SERVICES

**Program/  
Funding:** [Coolcalifornia.org](http://Coolcalifornia.org)

**Agency/Dept.:** Air Resources Board

**Industry:** Varies

**Description:**

Cool California.org provides businesses, schools, local governments, and individuals with case studies, tools, and links to other resources that help save money while benefiting the environment. Try the easy to use greenhouse gas emission calculator, apply for the Cool California Awards, and find out how your peers financed their emission reductions. The pages are customized so you can easily click on the relevant section. Please go to the CoolCalifornia website for more information. The website is a collaborative effort of several entities.

**Contact:** Office of Ombudsman  
(916) 323-6791  
[ombudsman@arb.ca.gov](mailto:ombudsman@arb.ca.gov)

**Website:** <http://www.coolcalifornia.org/>



**Program/  
Funding:** [Business Assistance](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Varies

**Description:**

The California Air Resources Board (ARB) Small Business Assistance Program can help the business community find the resources they need to comply with air quality rules and regulations. For many small businesses, determining whether or not the rules even apply can be problematic. The Small Business Assistance Program can assist businesses to understand what permits, if any, are required, who issues the permit, and the specific requirements of the permit.

**Contact:** Office of Ombudsman  
(916) 323-6791  
[ombudsman@arb.ca.gov](mailto:ombudsman@arb.ca.gov)

**Program/  
Funding:** [Business Assistance Resource Guide For California  
Environmental Management](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Varies

**Description:**

This quick reference focuses on governmental agencies that provide some form of assistance to businesses. Agencies are listed by the medium they regulate (e.g., air, water, etc.). Call local agencies first. If they cannot help you, try state and federal agencies. It is expected that this guide will be updated annually. For a printed copy of this guide please contact the California Air Resources Board, Office of the Ombudsman.

**Contact:** Office of Ombudsman  
(916) 323-6791  
[ombudsman@arb.ca.gov](mailto:ombudsman@arb.ca.gov)



**Program/  
Funding:** [California's Clean Energy Future](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Varies

**Description:**

This site provides easy to find information in three broad areas: Jobs, Communities, and Consumers. Quick and easy links are provided to such popular documents as the Clean Energy Newsletter, California's Climate Plan, and Fact Sheets on AB 32. Several videos are also assessable on The Road to Clean Energy, Energy Makeovers, and Climate Plan.

**Contact:** Office of Ombudsman  
(916) 323-6791  
[ombudsman@arb.ca.gov](mailto:ombudsman@arb.ca.gov)



**Program/  
Funding:** [Clearing the Air For Small Business](#)

**Agency/Dept.:** Air Resources Board

**Industry:** Varies

**Description:**

Many businesses operating in California must comply with environmental requirements that protect public health and air quality. The ARB provides small business - especially start-up companies - with information and assistance on all facets of air pollution control and permit requirements. In California, environmental regulations have become a fact of life for business people. Complying with the rules is one way California businesses help protect our state's beauty and natural resources, including the air we breathe. But dealing with government standards, permits and procedures can be a challenge. As the state government agency responsible for air quality in California, the Air Resources Board (ARB) has programs specifically designed to help small business people navigate the regulation process. Our mission is twofold: to ensure healthy, clean air for California and to make doing business in our state as simple and painless as possible.

**Contact:** Office of Ombudsman  
(916) 323-6791  
[ombudsman@arb.ca.gov](mailto:ombudsman@arb.ca.gov)



**Program/** [Compliance Training Program](#)

**Funding:**

**Agency/Dept.:** Air Resources Board

**Industry:** Varies

**Description:**

The Compliance Training Program, in the Enforcement Division of the California Air Resources Board, provides comprehensive training to further the professional development of environmental specialists. The goal of these nationally recognized and award-winning training courses is to achieve emission reductions and solve compliance problems through professionalism and teamwork. We provide training for federal, state, local air pollution control personnel and the regulated community in California and a National Air Compliance Training Delivery Project which trains federal, state, and local air pollution control personnel outside of California. The objective is to provide a level playing field for all parties and achieve a high compliance rate, while avoiding costly enforcement actions. Besides the entry and advanced level courses, the program also conducts a Visible Emissions Evaluation Certification.

**Contact:** Ben Sehgal  
(916) 327-3953  
[bsehgal@arb.ca.gov](mailto:bsehgal@arb.ca.gov)

**Program/  
Funding:** [Business & Entrepreneurship Center Program: Small  
Business Assistance, Youth Entrepreneurship](#)

**Agency/Dept.:** California Community Colleges Chancellor's Office

**Industry:** Varies

**Description:**

The Business & Entrepreneurship Center (BEC) Program is a network of Community College professionals working in strategic partnerships with businesses, industry and community organizations to identify and meet California's economic development needs in the areas of business improvements and entrepreneurship training.

**Contact:** Michael Roessler  
(916) 361-2964  
[mroessler@cccwd.net](mailto:mroessler@cccwd.net)



**Program/  
Funding:** [Centers for International Trade Development](#)  
**Agency/Dept.:** California Community Colleges Chancellor's Office  
**Industry:** Varies

**Description:**

Services provided through the Centers for International Trade Development include free or low cost import and export education programs, one-on-one counseling, access to international trade shows, opportunities to join trade missions, a "Help Desk" for advising on international business transaction challenges, and access to a trade information database.

**Contact:** Brooks Ohlson  
(916) 563-3200  
Jeff Williamson  
(916) 571-6458  
[info@sacramentocitd.org](mailto:info@sacramentocitd.org)

**Program/  
Funding:** [Economic and Workforce Development Program \(EWD\)](#)  
**Agency/Dept.:** California Community Colleges Chancellor's Office  
**Industry:** Varies

**Description:**

The purpose of the Economic and Workforce Development (EWD) Program is to advance the state's economic growth and global competitiveness through education, training, and services that contribute to continuous workforce improvement, technology deployment and business development consistent with the state's regional economies. The role of the community colleges in this effort is to fulfill the vocational education and instructional needs of California business and industry through leadership, communication, and liaisons with the private sector as well as with public sector education and training providers. The California Community Colleges work with employers, advisory committees, and agency partners to identify, on a region-by-region basis, workforce education and training needs, including the needs of small business. Colleges have created a network of service providers that meet identified needs in a most cost-effective and timely manner.

**Contact:** Ray York  
(916) 324-5646  
[Ryork@cccco.edu](mailto:Ryork@cccco.edu)



**Program/  
Funding:** [California Career Resource Network \(CalCRN\)](#)

**Agency/Dept.:** California Department of Education

**Industry:** All

**Description:**

The California Career Resource Network (CalCRN) program is California's primary state level resource for career guidance and planning information to assist youth and adult career seekers. The mission of CalCRN is to provide youth and adults with the career information and resources that enable them to reach their career goals. Information about the following resources is available at the CalCRN website: The California Career Planning Guide, The Real Game California, The California Career Zone, and The California Reality Check.

**Contact:** CalCRN  
(916) 323-6544

**Program/  
Funding:** [California Direct Connect - Links to Your Future](#)

**Agency/Dept.:** California Department of Education

**Industry:** All

**Description:**

The California Direct Connect – Links to Your Future is a series of web pages designed to help students and workers find jobs, explore careers, investigate opportunities to continue their education, and access resources to overcome barriers for success in the workplace.

**Contact:** Adult Education Office  
(916) 323-6544  
[adulthoodeducation@cde.ca.gov](mailto:adulthoodeducation@cde.ca.gov)



Other Services

**Program/  
Funding:** [California Partnership Academies](#)  
**Agency/Dept.:** California Department of Education  
**Industry:** Varies

**Description:**

The California Partnership Academies (CPA) model is a three-year program (grades ten-twelve) structured as a school-within-a-school. Academies incorporate integrated academic and career technical education, business partnerships, mentoring, and internships.

**Contact:** (916) 319-0893



**Program/  
Funding:** [Regional Occupational Centers and Programs \(ROCP\)](#)

**Agency/Dept.:** California Department of Education

**Industry:** Varies

**Description:**

Regional Occupational Centers and Programs (ROCPs): career and work-force preparation for high school students and adults, preparation for advanced training, and the upgrading of existing skills. For additional information, go to [www.carocp.org](http://www.carocp.org)

**Contact:** Career and College Transition Office  
(916) 322-5050

Other Services

**Program/  
Funding:** [Bid Preference Programs](#)  
**Agency/Dept.:** California Department of General Services  
**Industry:** Varies

**Description:**  
The Department of General Services, Procurement Division’s Preference Programs team administers the Bid Preference Programs for: the Target Area Contract Preference Act (TACPA); the Enterprise Zone Act (EZA); and, the Local Agency Military Base Recovery Act (LAMBRA).

**Contact:** Dispute Resolution  
(916) 375-4581

**Program/  
Funding:** [Small Business \(SB\) and Disabled Veteran Business  
Enterprise \(DVBE\) Certification Programs](#)

**Agency/Dept.:** California Department of General Services

**Industry:** Varies

**Description:**

SB and DVBE were established to increase business opportunities for the SB and DVBE community thereby stimulating the State's overall economy. These programs help SBs and DVBEs participate on a more level playing field when competing for state contracts. Non-profit organizations and non-profit Veteran Service Associations can receive registration upon application approval.

**Contact:** Office of Small Business & Disabled Veteran Business  
Enterprise Services (OSDS)  
(916) 375-4940  
[OSDSHelp@dgs.ca.gov](mailto:OSDSHelp@dgs.ca.gov)

Other Services

**Program/  
Funding:** [State-Registered Apprenticeship Programs](#)

**Agency/Dept.:** California Department of Industrial Relations,  
Division of Apprenticeships Standards (DAS)

**Industry:** Varies

**Description:**

Apprenticeship is an "earn while you learn" program. An apprentice learns on-the-job directly from a journey level employee and studies in a classroom. Apprenticeship benefits the employer by preserving institutional knowledge and gains employees trained specifically for their business. Apprentices benefit when they gain job skills while earning a living. DAS develops apprenticeship programs together with industry.

**Contact:** Glen Forman  
(415) 703-4939  
[gforman@dir.ca.gov](mailto:gforman@dir.ca.gov)

Diane Ravnik  
(415) 703-4915  
[dravnik@dir.ca.gov](mailto:dravnik@dir.ca.gov)

**Program/  
Funding:** [California Organized Investment Network \(COIN\)](#)

**Agency/Dept.:** California Department of Insurance

**Industry:** Varies

**Description:**

The California Organized Investment Network (COIN) is a collaborative effort between the Department of Insurance, the insurance industry doing business in California, community development organizations and advocates, and local governments to facilitate voluntary insurance industry investment in traditionally underserved communities in California. COIN's goal is to help address unmet capital needs supporting economic development and affordable housing in or benefiting low-income urban and rural people of communities in California, either directly, or through fiscal intermediaries.

**Contact:** Anna Gragg  
(916) 492-3525  
[GraggA@insurance.ca.gov](mailto:GraggA@insurance.ca.gov)

Sukh Randhawa  
(916) 492-3525  
[RandhawaS@insurance.ca.gov](mailto:RandhawaS@insurance.ca.gov)

Tony Mar  
(916) 492-3525  
[mart@insurance.ca.gov](mailto:mart@insurance.ca.gov)



**Program/  
Funding:** [Recycling Market Development Zones \(RMDZ\)  
Program](#)

**Agency/Dept.:** California Department of Resources Recycling and Recovery (CalRecycle)

**Industry:** Varies

**Description:**

The Recycling Market Development Zone (RMDZ) program combines recycling with economic development to fuel new businesses, expand existing ones, create jobs, and divert waste from landfills. This program provides attractive loans, technical assistance, and free product marketing to businesses that use materials from the waste stream to manufacture their products and are located in a zone. The zones cover roughly 71,790 square miles of California from the Oregon border to San Diego. Assistance is provided by local zone administrators and CalRecycle's Local Assistance and Market Development staff. Local government incentives may include relaxed building codes and zoning laws, streamlined local permit processes, reduced taxes and licensing, and increased and consistent secondary material feedstock supply. Local incentives vary from jurisdiction to jurisdiction. In addition to loans, CalRecycle offers free product marketing through the RecycleStore.

**Contact:** Local Assistance and Market Development  
(916) 341-6199  
[LAMD@calrecycle.ca.gov](mailto:LAMD@calrecycle.ca.gov)

**Program/  
Funding:** [Job Referral and Placement](#)

**Agency/Dept.:** California Employment Development Department

**Industry:** Varies

**Description:**

California's Employment Development Department (EDD) works with businesses to access the state's entire workforce, as well as to coordinate recruitment activities with local community-based job training and placement organizations called "One-Stop Career Centers." EDD, in cooperation with the One-Stop network, will help to customize and deliver pre-employment and on-the-job training; recruit, screen, and assess workers for specific skills sets; and assist employers to maximize California Enterprise Zone and federal hiring tax credits.

Also, through its CalJOBS system, EDD's Job Service offers a statewide network that provides an instant link between employers and job seekers anywhere in California. This network provides employers with quick access to the largest available pool of job-ready applicants.

**Contact:** [http://www.edd.ca.gov/Jobs\\_and\\_Training/  
Find\\_a\\_Job.htm](http://www.edd.ca.gov/Jobs_and_Training/Find_a_Job.htm)

**One Stops:** [http://www.edd.ca.gov/Jobs\\_and\\_Training/pubs/  
osfile.pdf](http://www.edd.ca.gov/Jobs_and_Training/pubs/osfile.pdf)

Other Services

**Program/  
Funding:** [Alternative and Renewable Fuel and Vehicle  
Technology Program](#)

**Agency/Dept.:** California Energy Commission

**Industry:** Automotive, Transportation & Logistics,  
Financial Services

**Description:**

The purpose of the Alternative and Renewable Fuel and Vehicle Technology Program is to support the development of alternative fuels and low-emission vehicle technologies, to reduce California's dependence on foreign oil and help attain the state's Greenhouse Gas (GHG) reduction goals. The successful transition of California's massive petroleum dependent transportation market to a diversified market that is comprised of a variety of clean and renewable fuels and fuel efficient vehicles, requires a well-trained workforce to produce alternative fuels, manufacture low-emissions vehicles and components, construct fueling infrastructure, install, operate, service, and maintain alternative fueled vehicles. The Energy Commission has allocated over \$15 million to support workforce training programs specific to the skilled workforce needs of the evolving alternative fuel and vehicle industry and lead to long-term employment in California's clean transportation future. These training funds have been made available through partnerships with two of California's leading workforce and economic development agencies. The program has partnered with the California Employment Training Panel to co-fund training contracts with companies who need to train workers in alternative fuel and vehicle technologies. The program also partnered with the California Employment Development Department to fund eight workforce training grants with regional workforce training agencies to respond to the workforce needs of an industry undergoing significant change, while providing individuals the training they need to secure employment in California's transportation future. Training partner agencies offer training in a diverse offering of new clean transportation fuels and technologies, which include: 1) Alternative Fuels - CNG/LNG, Propane, Hydrogen, Bio-fuel Production; and 2) Alternative Fuel Vehicles - Electric, Plug-in Electric, Hybrid Electric, Hydrogen Fuel Cell, CNGLNG, Propane Conversions, and Hybrid Transit Buses. For more information on the regional training programs, visit <http://www.energy.ca.gov/cleanenergyjobs/transport.html>

**Contact:** CEC's Fuels and Transportation Division  
[AB118@energy.state.ca.us](mailto:AB118@energy.state.ca.us)  
ETP's Economic Development Unit  
[EDU@etp.ca.gov](mailto:EDU@etp.ca.gov)



**Program/  
Funding:** [California Government: On-Line to Desktops  
\(CalGOLD\)](#)  
**Agency/Dept.:** Governor's Office of Economic Development (GoED)  
**Industry:** Varies

**Description:**

The California Government: On-Line to Desktops (CalGOLD) was established to assist businesses in finding the appropriate permitting information. The CalGOLD database provides links and contact information that direct businesses to agencies that administer and issue business permits, licenses and registration requirements from all levels of government.

**Contact:** Florentino Castellon  
(916) 322-0572  
[florentino.castellon@gov.ca.gov](mailto:florentino.castellon@gov.ca.gov)

Other Services

**Program/  
Funding:** [Economic Development Corporation \(EDC\)](#)

**Agency/Dept.:** **Governor's Office of Business and Economic  
Development (GoBiz)**

**Industry:** Varies

**Description:**

The EDC are local public-private organizations dedicated to stimulating job creation and vibrant local economies. The California Association of Local Economic Development (CALED) can provide assistance in forming an EDC. CALED is the premier statewide professional economic development organization dedicated to advancing its members' ability to achieve excellence in delivering economic development services to their communities and business clients. To view complete list of 50 corporations, go to [www.caled.org](http://www.caled.org)

**Contact:** Gurbax Sahota  
(916) 445-2400  
[gsahota@caled.org](mailto:gsahota@caled.org)

**Program/  
Funding:** [Innovation Hub Initiative \(iHub\)](#)  
**Agency/Dept.:** Governor's Office of Business and Economic  
Development (GoBiz)

**Industry:** Varies

**Description:**

The iHub initiative will improve the state's national and global competitiveness by stimulating partnerships, economic development, and job creation around specific research clusters through state-designated iHubs.

**Contact:** Louis Stewart  
(916) 322-0595  
[louis.stewart@gov.ca.gov](mailto:louis.stewart@gov.ca.gov)

Other Services

Other Services

**Program/  
Funding:** [California Small Business Development Center Program](#)

**Agency/Dept.:** California Small Business Development Center (SBDC)

**Industry:** All

**Description:**

California Small Business Development Center Network - The California Small Business Development Center (SBDC) Program provides small business owners and entrepreneurs with the tools and guidance needed to become successful in today's challenging economic climate. Direct and personalized technical assistance is provided to entrepreneurs through professional consulting, supplemented by affordable seminars and conferences. These services are delivered throughout California via a network of thirty-five Small Business Development Centers (SBDCs). The SBDCs provide comprehensive business guidance on best practices for small businesses, business plan development, start-up basics, financing, procurement & contracting opportunities, regulatory compliance, money management, international trade, and manufacturing assistance. The California SBDC network offers help in multiple languages and can provide services to meet the needs of specific target populations, such as veterans, women, rural communities, and/or under-represented ethnic groups.

**Contact:** Bob Judevine  
(707) 826-3916  
[judevine@californiasbdc.org](mailto:judevine@californiasbdc.org)

<http://californiasbdc.org>

**Program/  
Funding:** [Board of Equalization's Tax Departments Services](#)

**Agency/Dept.:** California Board of Equalization

**Industry:** Varies

**Description:**

The Board of Equalization (BOE) administers tax programs concentrated in three general areas: sales and use taxes, property taxes, and special taxes. It also adjudicates appeals for franchise and income taxes. Nearly all businesses in California are required to comply with one or more of these taxes. To assist business to properly comply, BOE's website, [www.boe.ca.gov](http://www.boe.ca.gov) provides access to taxpayer information in a variety of formats, including video tutorials, PowerPoint© presentations (<http://www.boe.ca.gov/info/video.htm>), on-line seminars ([http://www.boe.ca.gov/info/VirtualSeminars/seminars\\_online.htm](http://www.boe.ca.gov/info/VirtualSeminars/seminars_online.htm)), and special notices (<http://www.boe.ca.gov/news/specialnotices.htm>). The website also has a calendar of seminars and training sessions (<http://www.boe.ca.gov/info/calendar.htm>) held throughout the state. In addition, persons with questions about BOE tax programs can personally contact a representative of the BOE or submit an e-mail.

**Contact:** Taxpayer Information Section  
(800) 400-7115  
[www.boe.ca.gov/info/email.html](http://www.boe.ca.gov/info/email.html)



Other Services

**Program/  
Funding:** [California Debit Limit Allocation Committee](#)

**Agency/Dept.:** California State Treasurer's Office

**Industry:** Varies

**Description:**

The California Debt Limit Allocation Committee (CDLAC) in the State Treasurer's Office allocates private activity tax-exempt bond financing in California.

**Contact:** CDLAC  
(916) 653-3255  
[cdlac@treasurer.ca.gov](mailto:cdlac@treasurer.ca.gov)

**Program/  
Funding:** [California Industrial Development Financing  
Advisory Commission \(CIDFAC\)](#)

**Agency/Dept.:** California State Treasurer's Office

**Industry:** Financial Services, Manufacturing

**Description:**

California Industrial Development Financing Advisory Commission (CIDFAC) approves low-cost Industrial Development Bond (IDB) financing for manufacturing plants and small businesses. Approves Federal Empowerment Zone Bonds for eligible businesses including retailers and service providers.

**Contact:** CIDFAC  
(916) 653-3843  
[cidfac@treasurer.ca.gov](mailto:cidfac@treasurer.ca.gov)

Other Services

**Program/  
Funding:** [California State University \(CSU\) Centers and  
Institutes in Business and Entrepreneurship](#)

**Agency/Dept.:** California State University (CSU)

**Industry:** Varies

**Description:**

CSU centers and institutes pertaining to business development and entrepreneurship include: the Lyles Center for Innovation and Entrepreneurship at CSU Fresno <http://www.lylescenter.com/>; the Center for Entrepreneurship at Fullerton <http://business.fullerton.edu/centers/cfe/>, East Bay <http://www.cbe.csueastbay.edu/ce/>, the Center for Economic Development at CSU Chico <http://www.cedcal.com/>, and many others.

**Contact:** CSU Office of the Chancellor, Assistant Vice Chancellor for Research Initiatives and Partnerships  
(562) 951-4706  
[eambos@calstate.edu](mailto:eambos@calstate.edu)



**Program/  
Funding:** [California State University \(CSU\) Centers and  
Institutes in Energy and Environment](#)

**Agency/Dept.:** California State University (CSU)

**Industry:** Varies

**Description:**

CSU centers and institutes in energy and environment include: the Schatz Energy Center at Humboldt State University <http://www.schatzlab.org>, the Energy Research Center at CSU Northridge <http://www.ecs.csun.edu/ecsdean/erc.html>, the Electric Power Institute and Sustainability in Engineering Institutes at Cal Poly San Luis Obispo <http://courseware.ee.calpoly.edu/EPI/>, <http://csine.calpoly.edu/>, the John T. Lyle Center for Regenerative Studies at Cal Poly Pomona <http://www.csupomona.edu/~crs/> and many others.

**Contact:** CSU Office of the Chancellor, Assistant Vice  
Chancellor for Research Initiatives and Partnerships  
(562) 951-4706  
[eambos@calstate.edu](mailto:eambos@calstate.edu)

Other Services

**Program/  
Funding:** [California State University \(CSU\) Research Initiatives and Partnerships](#)

**Agency/Dept.:** California State University (CSU)

**Industry:** Varies

**Description:**

CSU supports several system-wide initiatives that connect with energy, environment, and sustainability issues. For example, the Agricultural Research Institute (ARI) <http://www.calstate.edu/federalrelations/projects/ari.shtml>, CSU Programs for Education and Research in Biotechnology (CSUPERB) <http://www.calstate.edu/csuperb/>; CSU's Council for Ocean Affairs, Science, and Technology (COAST) <http://www.calstate.edu/coast/> and Water Resources and Policy Institute (WRPI) <http://www.calstate.edu/water/> all pursue applied research and education endeavors, aspects of which address California's energy and environmental issues.

**Contact:** CSU Office of the Chancellor, Assistant Vice  
Chancellor for Research Initiatives and Partnerships  
(562) 951-4706  
[eambos@calstate.edu](mailto:eambos@calstate.edu)

**Program/  
Funding:** [California Small Business Loan Guarantee Program \(SBLGP\)](#)

**Agency/Dept.:** State of California Business, Transportation and Housing Agency

**Industry:** Varies

**Description:**

The California Small Business Loan Guarantee Program (SBLGP) is administered by the Business, Transportation and Housing Agency and works to help businesses create and retain jobs, while at the same time encouraging investment into low- to moderate-income communities. Recognizing that small businesses are the backbone of the state's economy and the main drivers of private job creation, the SBLGP enables small businesses to not only obtain a loan it could not otherwise obtain, but to establish a favorable credit history with a lender. With that, the business may obtain further loans on its own, without the assistance of the program.

**Contact:** Merrill Stevenson  
(916) 327-2028  
[Mstevenson@IBANK.ca.gov](mailto:Mstevenson@IBANK.ca.gov)





## **Websites**

## Agency/Department Websites

**California Air Resources Board** established to attain and maintain healthy air quality.

<http://www.arb.ca.gov/>

**California Community Colleges Chancellor's Office** is responsible for supporting instruction and innovation by providing grants to community colleges, technical assistance, and by the use of various special programs.

<http://www.cccco.edu/>

**California Department of Education** provides administrative services, resources, and policy support to local educational agencies to improve performance in secondary education, including middle and high schools, adult education, career technical education, workforce development, and distance learning programs.

<http://www.cde.ca.gov/index.asp>

**California Department of General Services** is the State's certifying agency that administers the Small Business and Disabled Veteran Business Enterprise certification programs.

<http://www.dgs.ca.gov/>

**California Department of Housing and Community Development** (HCD) administers the state Community Development Block Grant (CDBG) program on behalf of Federal Department of Housing and Urban Development (HUD) to small rural cities and counties in California.

<http://www.hcd.ca.gov/>

**California Department of Industrial Relations, Division of Apprenticeships Standards (DAS)** creates opportunities for Californians to gain employable lifetime skills and provides employers with a highly skilled and experienced workforce while strengthening California's economy.

<http://www.dir.ca.gov/das/das.html>

**California Department of Insurance** ensures that consumers are protected; that the insurance marketplace is fostered to be vibrant and stable; that the regulatory process is maintained as open and equitable; and that the law is enforced fairly and impartially.

<http://www.insurance.ca.gov/>

**California Department of Resources Recycling and Recovery (CalRecycle)** brings together the state's recycling and waste management programs and continues a tradition of environmental stewardship.

<http://www.calrecycle.ca.gov/>

**California Department of Toxic Substances Control** regulates hazardous waste, cleans-up existing contamination, and looks for ways to reduce the hazardous waste produced in California.

<http://www.dtsc.ca.gov/>

**California Employment Development Department** is the WOTC certifying agency for California employers. Criteria are similar to the Enterprise Zone Hire Tax Credit Criteria. EDD provides a comprehensive range of employment and training services in partnership with state and local agencies and organizations.

<http://www.edd.ca.gov/>

**California Energy Commission** is the state's primary energy policy and planning agency.

<http://www.energy.ca.gov/> 103

**California Environmental Protection Agency** is charged with developing, implementing, and enforcing the state's environmental protection laws.

<http://www.calepa.ca.gov/>

**California Film Commission** serves as the State's primary liaison between the film production community and all levels of government. The CFC's number one goal is to support California's vital film production industry and to increase the number of film and TV productions by offering support services and providing filmmakers with low cost alternatives when filming in the state.

<http://www.film.ca.gov/>

**California Infrastructure and Economic Development Bank (I-Bank)** has broad authority to issue tax-exempt and taxable revenue bonds, provide financing to public agencies, provide credit enhancements, acquire or lease facilities, and leverage State and Federal funds.

<http://www.ibank.ca.gov/>

**California Public Utilities Commission** regulates privately owned electric, natural gas, telecommunications, water, railroad, rail transit, and passenger transportation companies.

<http://www.cpuc.ca.gov/puc/>

**California State Board of Equalization (BOE)** is one of California's three major tax agencies.

<http://www.boe.ca.gov/>

**California State Treasurer** is responsible for investing monies for state and local government, issuing bonds and financing public and private projects.

<http://www.treasurer.ca.gov/>



**California State University** faculty and students perform cutting-edge research in various aspects of environment, sustainability, and energy use and efficiency.

<http://www.calstate.edu/>

**Employment Training Panel** provides financial assistance to California businesses to support customized worker training.

<http://www.etp.ca.gov/>

**Governor's Office of Economic Development** is a one-stop shop for business assistance and to facilitate and stimulate economic growth through the development and implementation of strategic policies and partnerships.

<http://www.business.ca.gov/>

**State of California Business, Transportation and Housing Agency** addresses a myriad of issues that directly impact the state's economic vitality and quality of life including transportation, public safety, affordable housing, international trade, financial services, tourism, and managed health care.

<http://www.bth.ca.gov/>

**State of California Franchise Tax Board** is responsible for administering two of California's major tax programs: Personal Income Tax and the Corporation Tax.

<http://www.ftb.ca.gov/index.shtml?disabled=true>

**California Small Business Development Center** provides small business owners and entrepreneurs with the tools and guidance needed to become successful in today's challenging economic climate. Direct and personalized technical assistance is provided to entrepreneurs through professional consulting, supplemented by low-cost or free seminars and conferences.

<http://californiasbdc.org/>

**State Water Resources Control Board** provides comprehensive protection for California's waters.<sup>105</sup>

<http://www.waterboards.ca.gov/>



The California Workforce Investment Board is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.